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62.13

PRICE LIST Collected Stock

Issued January 1, 1921

LaBars Rhododendron Nursery

W. K. LaBAR

Stroudsburg, Penna.



18 Years' Experience as
Collectors of

Kalmia Latifolia

Rhododendron { MAXIMUM
CATAWBIENSE
CAROLINIANUM
MINUS

Leucothoe Catesbaei

Azalea { CALENDULACEA
CANESCENS
VISCOSA
NUDIFLORA

Prices quoted are for Collected Stock, by the "clump" each, F. O. B. shipping point in West Virginia, Virginia or North Carolina, unless specifically agreed otherwise.

If less carload lots of Collected Stock are sent from Stroudsburg, Pa., an additional charge of 25%, plus burlapping and packing will be made on Collected *R. maximum*, *R. carolinianum*, *R. minus*, *A. nudiflora*, *Vaccinium Corymbosum* and *K. latifolia*; and 40% additional plus burlapping and packing on collected *R. catawbiense*, *A. calendulacea* and *Leucothoe catesbaei*. The additional per cent. charges are made to cover transportation cost from collecting fields to Stroudsburg, Pa.

VARIETIES

SIZES IN HEIGHT

		1-2 ft.	2-3 ft.	3-4 ft.	4-5 ft.	5-6 ft.	6-7 ft.	7-8 ft.
Rhododendron	Maximum	\$.75	\$1.00	\$1.25	\$1.75	\$2.25	\$3.00	\$5.00
	Maximum, Specimens		1.25	1.75	2.75	4.00	5.00	8.00
	Catawbiense	1.00	1.50	2.00	3.00			
	Catawbiense, Specimens		2.00	2.75	4.00	6.00	9.00	12.00
	Carolinianum	1.25	1.75	3.00	4.50	7.00	12.00	16.00
	Minus (True Punctatum)	1.25	1.75	3.00	4.50	7.00	12.00	16.00
Kalmia	Latifolia (Mountain Laurel)	.75	1.00	1.25	1.75			
	Latifolia, Specimens			1.35	2.00	3.50	5.00	8.00
	Angustifolia—Apply stating sizes and quantity desired.							12.00
Azalea	Canescens	Apply stating sizes and quantity desired.						
	Viscosa							
	Calendulacea	.60	.70	.90	1.10	1.5'	2.0	3.00
	Nudiflora	.45	.55	.70	.85	1.25	1.75	2.50
	Vaccinium Corymbosum (High Bush Blueberry)			1.00	1.25	1.75	2.25	3.00
	Leucothoe Catesbaei	.55	.70	.90				
	Leucothoe Catesbaei, Specimens	.90	1.25	1.50				

Standard Quality..... { All clumps have large ball of earth, and foliage of good color. Collected Rhododendron and Kalmia have at least eight (8) stalks of height stated, and Azalea have at least five (5) stalks of height stated to a clump.

Specimen Quality..... { Specimen Rhododendron, Kalmia and Vaccinium corymbosum have diameter of spread about equal to height with fifteen (15) or more stalks and Azalea ten (10) or more stalks of height stated to a clump.

LARGE SPECIMENS

We quote specimen *R. Catawbiense*, *R. Carolinianum*, *R. Minus*, and *Kalmia Latifolia* in sizes from 5 to 8 feet, but as they are difficult to find, we do not promise them, and request advance notice to locate.

AZALEA

A. Vaseyi and *A. Aborescens*, natives of North Carolina mountains, are not listed as we are unable to locate clumps of quality we can recommend.

A. Viscosa and *A. Canescens*, natives of Pennsylvania mountains, are not quoted due to inability to locate in quantity, but if number and size desired are stated, we will advise if can procure, and price.

A. Calendulacea is native to Virginia and North Carolina; *A. Nudiflora* to Pennsylvania, West Virginia, and Virginia.

To prevent later dissatisfaction we wish to remind prospective purchasers of collected Azalea that they are not bushy and well furnished when taken from the wooded areas, but are more or less thin and leggy. This is due to lack of space and air in their native habitat and the natural tendency to reach for the light.

Collected plants are new growth on old roots from burnt over areas, and as fires may not have occurred at several different times and places in the same locality within hauling distance of the shipping point, it is not always possible to procure widely different sizes of the same species from the one section.

All the species quoted do not grow in any one region, and the following table shows kinds and sizes that can be sent in one car from the several collecting fields.

From N.
Carolina

{	<i>Rhododendron Maximum</i>
	<i>Rhododendron Catawbiense</i>
	<i>Rhododendron Carolinianum</i>
	<i>Kalmia Latifolia</i>
	<i>Azalea Calendulacea</i>

s quoted are for Collected Stock, by the "clump" each, F. O. B. shipping point in Virginia, Virginia or North Carolina, unless specifically agreed otherwise.

Carload lots of Collected Stock are sent from Stroudsburg, Pa., an additional charge plus burlapping and packing will be made on Collected *R. maximum*, *R. carolinianum*, *A. nudiflora*, *Vaccinium Corymbosum* and *K. latifolia*; and 40% additional plus burlapping and packing on collected *R. catawbiense*, *A. calendulacea* and *Leucothoe catesbeiae*. 40% additional per cent. charges are made to cover transportation cost from collecting fields Stroudsburg, Pa.

VARIETIES

SIZES IN HEIGHT

	1-2 ft.	2-3 ft.	3-4 ft.	4-5 ft.	5-6 ft.	6-7 ft.	7-8 ft.
Maximum	\$.75	\$1.00	\$1.25	\$1.75	\$2.25	\$3.00	\$5.00
Maximum, Specimens		1.25	1.75	2.75	4.00	5.00	8.00
Catawbiense	1.00	1.50	2.00	3.00			
Catawbiense, Specimens		2.00	2.75	4.00	6.00	9.00	12.00
Carolinianum	1.25	1.75	3.00	4.50	7.00	12.00	16.00
Minus (True Punctatum)	1.25	1.75	3.00	4.50	7.00	12.00	16.00
Latifolia (Mountain Laurel)	.75	1.00	1.25	1.75			
Latifolia, Specimens		1.35	2.00	3.50	5.00	8.00	12.00

Angustifolia—Apply stating sizes and quantity desired.

Canescens } Viscosa } Apply stating sizes and quantity desired.

Calendulacea	.60	.70	.90	1.10	1.50	2.00	3.00
Nudiflora	.45	.55	.70	.85	1.25	1.75	2.50
bosum (High Bush Blueberry)		1.00	1.25	1.75	2.25	3.00	5.00
spaei	.55	.70	.90				
sbæi, Specimens	.90	1.25	1.50				

All clumps have large ball of earth, and foliage of good color. Collected *Rhododendron* and *Kalmia* have at least eight (8) stalks of height stated, and *Azalea* have at least five (5) stalks of height stated to a clump.

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	<i>Rhododendron Carolinianum</i>
	<i>Kalmia Latifolia</i>
	<i>Azalea Calendulacea</i>

From Virginia	{	Rhododendron Maximum
		Rhododendron Catawbiense
		Kalmia Latifolia
		Azalea Calendulacea
		Azalea Nudiflora
From W. Virginia	{	Rhododendron Maximum
		Kalmia Latifolia
		Azalea Nudiflora
From Pennsylvania	{	Kalmia Angustifolia
		Vaccinium Corymbosum
		A. Canescens
		A. Viscosa
		A. Nudiflora

Below is the approximate number of Standard Quality *R. maximum*, *R. catawbiense* and *K. latifolia* that can go in a 36-foot car by the several ways of packing:

	Single deck	Double deck	Cord- wooded
1 to 2 feet	275	500	1200
2 to 3 feet	200	350	800
3 to 4 feet	175	300	600
4 to 5 feet	150		500
5 to 6 feet	100		300
6 to 7 feet	75		150
7 to 8 feet	50		100

Specimen sizes about 40% less quantity than above.

Double decking car charged at \$8 extra.

Shrubbery in car-loads takes 4th class rate, with 16000 pounds minimum weight for a 36-foot box car; about 400 Rhododendron, assorted sizes 2 to 5 feet, usually make minimum weight, but this is not guaranteed, as size of ball of earth and soil weights vary greatly.

We will be pleased to ascertain freight rate and probable cost to destination, if advised of your wants.

The following list showing present quoted freight rates, (accuracy not guaranteed) in cents per 100 pounds, from the several collecting sections will be of assistance in forming estimate of freight cost by car-load.

	North Carolina	Virginia	West Virginia	Penna.
Cleveland, Ohio.....	1.05 ₁₀ ⁶	.64	.52 ₁₀ ⁵	.50 ₁₀ ⁵
East Liberty, Pa.....83	.52 ₁₀ ⁵	.41 ₁₀ ⁵
Bryn Mawr, Pa.....	.92 ₁₀ ¹	.78	.57 ₁₀ ⁵	.35 ₁₀ ⁵
Plainfield, N. J.....	.92 ₁₀ ¹	.85	.60	.28
Rochester, N. Y.....	.92 ₁₀ ¹	.90	.56	.38
White Plains, N. Y....	1.01 ₁₀ ¹	.7742
New Rochelle, N. Y....	1.01 ₁₀ ¹	.83	.60	.38
Glen Cove, N. Y.....	1.01 ₁₀ ¹	.96	.67	.38 ₁₀ ⁵
Brookline, Mass.....	1.01 ₁₀ ¹	.8341 ₁₀ ⁵

BOXWOOD

We have in North Carolina a number of Boxwood from 2 to 9 feet in height with about equal spread, well furnished and of good form. Some were transplanted a year ago and at the same time trimmed. If advised of quantity and size desired will send small photograph and price, F. O. B. North Carolina, or if order is placed prior to March 15th, Boxwood can be sent to Stroudsburg, in one of our shipments, and from there re-shipped to purchaser, he to pay freight cost from N. C. to Stroudsburg.

We specialize in Native Rhododendron, Kalmia and Azalea, and our facilities are unequalled by other collectors. Working organizations are maintained in the sections where these plants grow luxuriantly and in abundance, giving opportunity for a more discriminating selection than is afforded in the repeatedly dug over mountain regions of Pennsylvania and New York.

To locate desirable virgin areas of superior stock necessity took us to the mountains of West Virginia, Virginia, and North Carolina. It is erroneous that plants collected from the Southern Appalachian range at altitudes of from 2500 to 5000 feet are not hardy in northern climates. 90% of our shipments for years past have been from that region, and have given as satisfactory results as those formerly from the Pennsylvania or the New York mountains.

CULTIVATION ANNOUNCEMENT

At Stroudsburg we cultivate on an extensive scale collected Native Rhododendron, Kalmia, Azalea, and Leucothoe Catesbaei, under conditions similar to which they thrive in their secluded habitat; and from roots and seedlings of these plants.

Since we began growing in the spring of 1917 we have produced from collected roots very handsome thrifty plants, of which we say with pardonable pride are unsurpassed in any commercial cultivation.

As collectors we have the opportunity to locate plants of admirable form, but unsaleable by reason of deficient unattractive foliage, or other causes, which, however, can be fully perfected in time under proper care; or very desirable plants in sizes for which there are no orders at hand. In the dull season these are moved to Stroudsburg for two years or more cultivation to perfect foliage, buds, and root growth, and now we can offer for sale very fine specimens of all kinds and sizes.

As yet there is no large quantity of any one variety for sale, but sufficient to be of keen interest to the discriminating buyer who can spare the time to come and look over the stock which in addition to kinds quoted in Collected List include—*Tsuga Canadensis*, (Hemlock); *Azalea Pilosa*, (Menziesia); *Azalea Rhodora*, (*Rhodora Canadensis*); *Azalea Vaseyi*, and *Andromeda Floribunda*.

It is our aim and intention to specialize in growing at Stroudsburg these particular varieties, continuing, however, to carry on our collecting work in the same manner as for 18 years past.

We invite you to inspect the stock at the nursery before placing your order. Stroudsburg is the center of the Pocono Mountain and Delaware Water Gap summer resort region, and is two hours from Hoboken by D. L. & W. R. R., and three and one-half hours from Philadelphia by P. R. R. Consult Blue Book for excellent motor routes.

IMPORTANT REMINDERS

Collected stock shipments from North Carolina and Virginia can commence about March 15th; from West Virginia about April 1st; from Penna. about April 15th, or as soon as ground in the mountains is sufficiently free from frost to permit of digging. Fall shipments can commence Sept. 1st.

Since the establishment of Quarantine 37, inquiries and orders are received from persons unfamiliar with collected plants, and caution is given that they are unlike the Hybrids formerly received from Europe, having more or less woody roots; more or less leggy; and considerably heavier and larger in root bulk. Please be particular to fully satisfy yourself in advance, giving us proper opportunity to supply you with information, so that there can be no cause for misunderstanding.

It is to the advantage of the customer to place his order early. In fairness to all, orders are filled in the order of their receipt, and not from date of inquiry.

The right to cancel an order is reserved by us should financial reports of the party prove unsatisfactory.

Cancellation of an order will be repudiated, if work on same has been commenced by us unless the loss by reason of such work will be accepted by the customer.

Sales are made F. O. B. shipping point. After being receipted for by the transportation company we assume no responsibility for their delivery, delay or injury in transit, claims to be made upon receipt of goods.

Consignees will promptly advise us of arrival of shipment so that our efforts to trace can cease.

One per cent. discount allowed for payment in thirty days from date of invoice; interest will be charged thereafter.

LABARS RHODODENDRON NURSERY

Stroudsburg, Pa.

Local Phone 30-B-2, with Long Distance
Connections